

PATRICIA L. CARLSON

Newton County Auditor
201 N. 3rd Street
Kentland, IN 47951
219-474-6081
Fax 219-474-6086

Date: October 10, 2007

To: Charlie Bell, Director of Operations
Indiana Dept. of Local Government Finance
100 North Senate Ave., Room N1058
Indianapolis, IN 46204

Re: Public Information Request on contracts and agreements related to
Newton County's current Cama, Property Tax & Billing system, as
well as the associated GIS, Analytics, Reporting, Document Manage-
ment system

If you have any questions please let me know.

Respectfully,

Patricia L. Carlson
Newton County Auditor

**DUPLICATE**

November 2, 2005

Mike Williamson
Newton County Assessor
201 North 3rd Street
Kentland, IN 47951

Dear Mr. Williamson:

We are pleased to announce that Manatron, Inc. and Plexis Group, LLC have reached an agreement to merge our organizations to more effectively serve the Indiana market. This letter is intended to provide you with an overview of what we believe will be the main benefits of this merger. Paul Sylvester and I will be meeting personally with each of you in the next few weeks to explain everything in more detail and answer the questions that we know you will have.

As you know, Plexis has been serving local governments in Indiana since its formation in 2000, and for several years prior to that as part of Beam, Longest & Neff, LLC. During this time, Plexis has built a wealth of experience related to property tax, CAMA and GIS in the state of Indiana and has established long standing positive relationships with 20 counties. We are pleased to report that eleven of the Plexis employees will remain on board following the acquisition to assist Manatron in providing the same level of customer care that you have been used to.

Some of the advantages of this merger are as follows:

1. Manatron has lacked local market leadership over the past few years, which has resulted in less contact with our client base than we would have desired. Tom Longest and the Plexis team have worked very hard to establish superior client relationships and have enjoyed the benefits of them at all levels within their organization. Manatron will leverage this strength in customer affinity to be more responsive to all of the Indiana clients and improve our relationships. In addition, Tom will be taking on the role of Regional Vice President of Sales and Business Development with Manatron. In this newly created position, Tom will be responsible for reinforcing and maintaining all client relationships in the State of Indiana and will provide overall leadership to this market.
2. Plexis has a team of property tax, CAMA and GIS subject-matter experts who all reside in Indiana. We are confident that the addition of qualified people to the Manatron team will improve our on-going support and reaction time to client concerns, as well as our ability to meet the State of Indiana data compliance requirements.
3. Scott Stephens will be taking on the role of Product Manager for GeoSpatial Technologies and eGovernment Solutions, another newly created position for Manatron. Scott's responsibilities will include post-merger integration to ensure that our Indiana clients are ultimately delighted with our software and service. He will also begin to identify, develop, integrate and enhance Manatron's current property tax and CAMA software with GIS and eGovernment capabilities both in Indiana and nationally.

4. The strength of our combined organizations will further assist us in delivering the best software, services and support possible in the state, particularly as we add additional clients.
5. Manatron's financial strength will enable us as a combined organization to make ongoing significant investments in the Indiana market, which is more critical than ever given the emerging legislative requirements at the State level. In addition, the costs of development and support can be spread over a larger client base in our combined organization, which ultimately means lower long-term costs for you. Frankly, Plexis did not have the financial resources to sustain the level of service you have been used to and was going to have to undergo some significant changes if this transaction did not take place.

We are excited on many fronts about combining these two market leaders. Manatron currently has property tax and CAMA relationships with over 70 counties in Indiana. When you add to the mix the 20 county relationships Plexis has, we will have a market presence second to none. While we are confident that we can leverage the strengths of both companies to better serve the long-term needs of all our clients in Indiana, we understand that actions speak louder than words. Accordingly, we are committed to demonstrating the above points in the months ahead.

Until notified otherwise, please conduct business as usual regarding support for your current products. We will also be meeting with the DLGF to bring them up to date on this transaction.

In closing, we would like to thank you in advance for your business and support, as well as your patience as we work through the details of this merger. We recognize that without our clients, there is no need for us. If you have any questions or comments, please do not hesitate to contact us.

Sincerely,

Tom Longest
Plexis Group, LLC
President

Paul Sylvester
Manatron, Inc.
President and CEO

MANATRON.

DUPLICATE

November 11, 2005

Mike Williamson
Assessor
Newton County
201 North 3rd Street
Kentland, IN 47951

Dear Mike:

I am pleased to announce that Manatron, Inc. and Plexis Group, LLC agreed to combine our organizations on November 1, 2005, to more effectively serve the Indiana market. This letter is intended to provide you with an overview of what we believe will be the main benefits of this merger.

Plexis has been serving local governments in Indiana since its formation in 2000, and for several years prior to that as part of Beam, Longest & Neff, LLC. During this time, Plexis has built a wealth of experience related to property tax, CAMA and GIS in the State of Indiana and has established long-standing positive relationships with 20 counties. We are pleased to report that twelve of the Plexis employees will remain on board following the acquisition to assist Manatron in providing customer care in Indiana.

Some of the advantages of this merger are as follows:

1. Manatron has lacked local market leadership over the past few years, which has resulted in less contact with our client base than we would have desired. Tom Longest and the Plexis team have worked very hard to establish superior client relationships and have enjoyed the benefits of them at all levels within their organization. Manatron will leverage this strength in customer affinity to be more responsive to all of the Indiana clients and improve our relationships. In addition, Tom will be taking on the role of Regional Vice President of Sales and Business Development with Manatron. In this newly created position, Tom will be responsible for reinforcing and maintaining all client relationships in the State of Indiana and will provide overall leadership to this market.
2. Plexis has a team of property tax, CAMA and GIS subject-matter experts who all reside in Indiana. We are confident that the addition of qualified people to the Manatron team will improve our on-going support and reaction time to client concerns, as well as our ability to meet the State of Indiana data compliance requirements.
3. Scott Stephens will be taking on the role of Product Manager for GeoSpatial Technologies and eGovernment Solutions, another newly created position for Manatron. Scott's responsibilities will include post merger integration to ensure that the former Plexis Indiana clients are ultimately delighted with our software and service. He will also begin to identify, develop, integrate and enhance Manatron's current property tax and CAMA software with GIS and eGovernment capabilities both in Indiana and nationally.

4. The strength of our combined organizations will further assist us in delivering the best software, services and support possible in the state, particularly as we add additional clients.
5. Manatron's financial strength will enable us as a combined organization to make ongoing significant investments in the Indiana market, which is more critical than ever given the emerging legislative requirements at the state level. In addition, the costs of development and support can be spread over a larger client base in our combined organization, which ultimately means lower long-term costs for you.

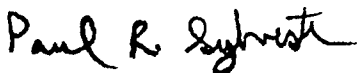
We are excited on many fronts about combining these two market leaders. Manatron currently has property tax and CAMA relationships with over 70 counties in Indiana. When you add to the mix the 20 county relationships Plexis has, we will have a market presence second to none. While we are confident that we can leverage the strengths of both companies to better serve the long-term needs of all our clients in Indiana, we understand that actions speak louder than words. Accordingly, we are committed to delighting you with our software and service in the months ahead.

There are many questions that our customers will undoubtedly have regarding this acquisition. Some of these questions will be in the areas of who to call for support, transition timing and future product direction. While we have discussed some of these items already, not every answer is known at this time. Tom and his new team will be meeting with the former Plexis customers that will be most affected by this acquisition due to product overlaps resulting from this combined organization. For Manatron clients, we are not anticipating any significant change as a result of this acquisition. As a result, until notified otherwise, please conduct business as usual regarding support for your current products.

We will also be meeting with the DLGF to be sure they know we remain committed to the efforts for data compliance across our combined customer base. As noted above, our account managers will be making visits to all of our Indiana customers in the next several weeks. In the meantime, if you have any questions regarding this information, please do not hesitate to call me or Marty Ulanski. Marty can be reached at 1-866-471-2900 extension 149.

In closing, we would like to thank you for your business and support, as well as your patience as we work through the details of this merger. We recognize that without our clients, there is no need for us. If you have any questions or comments, please do not hesitate to contact us.

Sincerely,



Paul Sylvester
President & CEO

Cc: Marty Ulanski, Executive Vice President